

# *Report*

## *Workshop on Entrepreneurship Development*



**Conducted by**

***Focal Skill Development Pvt Ltd,***

***Chandigarh***

**In Collaboration With**

***Commonwealth Educational Media Centre For Asia (CEMCA),***

***New Delhi***

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## Workshop Report



A workshop on entrepreneurship development was successfully completed in 5 days in 6 locations in rural Punjab, namely, Barwala, Dera bassi, Lalru, Banur

and Ramgarh. The workshop was conducted by Focal Skills Pvt. Ltd. with support from CEMCA. The resource persons for the workshop were Mr. Jatinder Pal Singh, Technical Expert, Mr. Parveen Bansal, Entrepreneurship Expert and Mr. Dinesh Grover, Marketing Expert. Each workshop began with displaying of banners and publicity materials. The first session was on the importance of Skill and Entrepreneurship Development Training and the participants were told about the opportunity they have to get training at the nearest Repair Guru Centre in their city.



Then, e-content of NIESBUD entrepreneurship self-development module CD's were distributed to potential entrepreneurs, which was a crucial step in their development as entrepreneurs. Proper material and

demos were given to the participants regarding these CD's and course details were shared with the participants for mobile repair. After this, videos of mobile repair e-content were shown for anytime anywhere learning. A very good feedback was received for the e-content, and the candidates appreciated that the content is in local language as well. The next step was to explain Assessment and Certification to the participants, and share the importance of NSQF and TSSC certification with them. The entire session proved to be very motivational for all the candidates.



The next session was titled “Start-up Business Plan and Funding”, and looked into brief investment requirement for setting up a Mobile repair shop and Credit Linkages available through Mudra loans and other Banks for those who want to



take this step. This proved to be a very fruitful session as most participants were eager to become entrepreneurs but had no idea where to begin and where to get the investment from.

The next session looked into the infrastructure set up required for a start-up. It was shared that Repair Guru will help them set up their micro enterprise in an even and proficient manner. There was also a talk on service enablement where the repair Guru Model of Hub was discussed and the expert spoke on how repair support is provided.





Marketing Linkages was the next topic of deliberation, where spare availability and online order of accessories was explained to the participants. The final step was to explain the Logistics and Admin Management to the candidates and tell them that free pick and drop facility is

available to them through Repair Guru.

There was an encouraging response from the entrepreneurs and they found the workshop to be very useful for their future. They were given information about career growth in telecom and electronic sector by Focal skill experts, and the expert interacted with the youth and solved their queries at the end of each workshop.

The workshop was held on the following dates at the given locations:

Date	Location
22-06-2017	Barwala
23-06-2017	Dera bassi
24-06-2017	Lalru
25-06-2017	Ramgarh
26-06-2017	Banur

The 5 workshops covered a total of 276 participants, with 57 on the first day, 53 on the second day, 52 on the third day, 52 on the fourth day, and 62 on the final day.



## Agenda of Workshop

<b>A</b>	<b><i>Entrepreneurship Career Counseling and Identification of Potential Entrepreneurs</i></b>
<b>B</b>	<b><i>Importance of Skill and Entrepreneurship Development Training and opportunity to get training at nearest Repair Guru Center in your city.</i></b>
1	<i>Entrepreneurship Development using NIESBUD e-content was carried out. E-content CD of NIESBUD was distributed to the youth</i>
2	<i>Domain Training and Skill Development: Course details were shared with the youth for mobile repair. Videos of mobile repair e-content were shown for anytime anywhere learning. A very good feedback was received for the e-content, The candidates appreciated that the content is in local language.</i>
3	<i>Assessment and Certification was explained and importance of NSQF and TSSC certificate was shared</i>
<b>C</b>	<b><i>Start Up Business Plan and Funding</i></b>
1	<i>Brief investment requirement for setting up Mobile repair shop was shared</i>
2	<i>Credit Linkages available through Mudra and Banks was shared</i>
<b>D</b>	<b><i>Hand holding of start ups</i></b>
1	<i>Infrastructure Set Up for Start Up: It was shared that Repair Guru will help them set up their micro enterprise in a uniform and professional manner</i>
2	<i>Service enablement: The repair Guru model of Hub and spoke and how repair support is provided was explained</i>
3	<i>Marketing Linkages” Spare availability and online order of accessories was explained</i>
4	<i>Logistics and Admin Management: Free pick and drop facility through repair Guru was explained to help the entrepreneurs</i>

## Photographs of the event

### Welcome Banner



### Product display







*Interview Photos*







**Motivational session**





**Technical Round**







*Interaction between Experts and Student*





**Youth Captured**







**Prize Distribution**



## List of Participants

### Barwala

SERIAL NO	NAME	ADDRESS	CONTACT NO
1	PARVEEN	BARWALA, DERABASSI	9896133514
2	YUVRAJ GOEL	BARWALA, DERABASSI	9468337431
3	AKRAM	BARWALA, DERABASSI	8950145790
4	MANISH	BARWALA, DERABASSI	9466815990
5	RAHUL	BARWALA, DERABASSI	9728976066
6	ANISH KUMAR	BARWALA, DERABASSI	9896135796
7	GAUTAM	BARWALA, DERABASSI	8929123201
8	KANWAR LAL	BARWALA, DERABASSI	9812997014
9	RAMVEER	BARWALA, DERABASSI	9728426845
10	XZEN	BARWALA, DERABASSI	9034301224
11	SHAHID	BARWALA, DERABASSI	9896614116
12	GILL	BARWALA, DERABASSI	7056156786
13	HAPPY	BARWALA, DERABASSI	9729728374
14	ROYAL	BARWALA, DERABASSI	9813342053
15	SIMRAN	BARWALA, DERABASSI	8146960469
16	MOHAN SINGH	BARWALA, DERABASSI	9355721987
17	SHUBHAM	BARWALA, DERABASSI	90688510010
18	SACHIN	BARWALA, DERABASSI	9991099906
19	VIJAY	BARWALA, DERABASSI	9416514628
20	SUKHVINDER	BARWALA, DERABASSI	9878076662
21	SHARANJET	BARWALA, DERABASSI	9878076682
22	VAMEEN	BARWALA, DERABASSI	8683073187
23	GURMEET SINGH	BARWALA, DERABASSI	8295515020
24	VINOD KUMAR	BARWALA, DERABASSI	9896464392
25	ANUJ	BARWALA, DERABASSI	9996138747
26	DEEP SINGH	BARWALA, DERABASSI	8295417378
27	VIKRAM	BARWALA, DERABASSI	9592969792
28	LOVELY SINGH	BARWALA, DERABASSI	9896565674
29	CHIRAG	BARWALA, DERABASSI	9466847279
30	RAVINDER	BARWALA, DERABASSI	9992649798
31	SANDEEP	BARWALA, DERABASSI	9466930030
32	DEEPAK	BARWALA, DERABASSI	7206178531
33	MANISH KUMAR	BARWALA, DERABASSI	9996632770
34	RANA MOBILE	BARWALA, DERABASSI	9996426977
35	MANISH	BARWALA, DERABASSI	8264163469

36	DEEPAK	BARWALA, DERABASSI	735526853
37	SAGAR	BARWALA, DERABASSI	8837620261
38	GULSHAN	BARWALA, DERABASSI	9023223245
39	RAMLAL	BARWALA, DERABASSI	8872448699
40	GURDEEP	BARWALA, DERABASSI	9646214556
41	MAEPREET	BARWALA, DERABASSI	9592484873
42	MONU	BARWALA, DERABASSI	9888124401
43	PANKAJ	BARWALA, DERABASSI	9418785247
44	RAVI	BARWALA, DERABASSI	8054167477
45	GURJEET SINGH	BARWALA, DERABASSI	9896313168
46	BALKAR SINGH	BARWALA, DERABASSI	9813755836
47	SONI KUMAR	BARWALA, DERABASSI	9996651640
48	SAURAV	BARWALA, DERABASSI	9729573965
49	RITISH	BARWALA, DERABASSI	9991088300
50	HARMAN	BARWALA, DERABASSI	9872427314
51	SUKHI	BARWALA, DERABASSI	8814904828
52	GURVINDER SINGH	BARWALA, DERABASSI	9592808141
53	MANPREET	BARWALA, DERABASSI	8283961152
54	JOGINDER	BARWALA, DERABASSI	8054539038
55	NAND SINGH	BARWALA, DERABASSI	9896137292
56	SUNNY	BARWALA, DERABASSI	9996701102
57	GOLLU	BARWALA, DERABASSI	8221980450

<b>SERIAL NO</b>	<b>NAME</b>	<b>ADDRESS</b>	<b>CONTACT NO</b>
1	Lucky	Dera Bassi	9815130640
2	Firoz Khan	Dera Bassi	9914260180
3	Jagdish	Dera Bassi	9872452330
4	Rajan	Dera Bassi	8699934786
5	Rajesh Saini	Dera Bassi	9855994222
6	Rajesh Saini	Dera Bassi	9914843200
7	Sukhpal Singh	Dera Bassi	9781447777
8	Harpreet Singh	Dera Bassi	7696106900
9	deepak sharma	Dera Bassi	9888247483/8727079747
10	Darshan	Dera Bassi	9779796893
11	Balram Dhiman	Dera Bassi	9855898881
12	Harminder Singh	Dera Bassi	9781724008
13	Manu	Dera Bassi	9501234550
14	Anil	Dera Bassi	7307890777
15	Pardeep mehra	Dera Bassi	9356036823
16	Jai Nandan Prasad	Dera Bassi	9815548292
17	Panchanand Kumar	Dera Bassi	9888497674
18	Jasbeer Singh	Dera Bassi	9888403014
19	Pradeep Saini	Dera Bassi	9780630420
20	Om Prakash	Dera Bassi	9815137591
21	Anil Mohindroo	Dera Bassi	9592928166
22	kanwaljeet singh	Dera Bassi	9501950807
23	Chanan Singh	Dera Bassi	8968013970
24	Guddo	Dera Bassi	9814857795
25	Prabhjot Singh	Dera Bassi	9855564414
26	Narinder Kumar	Dera Bassi	7696448537
27	Mayank	Dera Bassi	7696521153
28	raj mehra	Dera Bassi	9256547415
29	Vivek	Dera Bassi	9915192006
30	Sonu	Dera Bassi	9355517506
31	Gurpreet	Dera Bassi	9915777171
32	Nihal	Dera Bassi	8437540351
33	raja	DERABASSI	8872467467
34	Mohammad	DERABASSI	9888532236
35	Arvind	DERABASSI	9888532236
36	Karan	DERABASSI	9988073889
37	Bajit Chand	Dera Bassi	9815764014



	sharma		
38	Tanuj	DERABASSI	9592654737
39	Malkeet	<b>Dera Bassi</b>	<b>9888612571</b>
40	Juheb	Dera Bassi	8260798388
41	Simran	Dera Bassi	9357717777
42	Vishal	Dera Bassi	9855566123
43	Kanwaljeet	Dera Bassi	9815079433
44	Varun	Dera Bassi	9719580632
45	manpreet Singh	Dera Bassi	9878011248
46	Varun	Dera Bassi	9719580632
47	Rohit	Dera Bassi	9357321212
48	Hari Om	Dera Bassi	8288871888
49	Daksh	Dera Bassi	9878914402
50	Parwinder	Dera Bassi	9988159994
51	Sudesh	Dera Bassi	9855580004
52	Shammi	Dera Bassi	9316861224
53	Manvir Dhiman	Dera Bassi	9417574462

SERIAL NO	NAME	ADDRESS	CONTACT NO
1	VISHAL	Lalru	9729523387
2	ANSHU	Lalru	9996296431
3	MOHANLAL	Lalru	9416352576
4	ANIL	Lalru	8569835594
5	NIHAAL	Lalru	8930623817
6	GURJEET SINGH	Lalru	9896313108
7	YASH (SONUKUMAR)	Lalru	9996651640
8	AMAN	Lalru	8053020308
9	GURPREET SINGH	Lalru	8607194382
10	KANTIB	Lalru	9896592498
11	ABHISHEK	Lalru	8295951949
12	BABLU	Lalru	9996269242
13	AMIT SINGH	Lalru	9896721492
14	PARMINDER	Lalru	9467578496
15	KRISHAN KUMAR	Lalru	9468404584
16	SAGAR VERMA	Lalru	8901253335
17	VIKAS MEHRA	Lalru	8295149286
18	RAMKARAN	Lalru	8295742866
19	TUSHAR BANSAL	Lalru	9468305020
20	AKIL	Lalru	7082471591
21	JAGVINDER	Lalru	8295210310
22	JASWINDER	Lalru	9355534626
23	SACHIN	Lalru	8295742866
24	ROHIT	Lalru	8570880486
25	RIMPI	Lalru	8198965192
26	NEERAJ KUMAR	Lalru	9991571303
27	SHIVAM GARG	Lalru	8683053421
28	HARJEET RANA	Lalru	9416944685
29	RAMAN RANA	Lalru	9068226553
30	HIMANSHU RANA	Lalru	9068169443
31	SHIVAM RANA	Lalru	8570857536
32	NITISH KUMAR	Lalru	9467587596
33	AMITA	Lalru	8901481606
34	SAHIL VERMA	Lalru	8607271623
35	RAMLAL	Lalru	9896823696
36	NIKHIL RANA	Lalru	9728710324
37	AMIT SAINI	Lalru	9896004035
38	TARUN RANA	Lalru	9068726449
39	SHIVAM RANA	Lalru	9996279135
40	AMARJEET KAUR	Lalru	9607194383

41	Arun	Lalru	9690563626
42	rajpal Singh	Lalru	9876571434
43	Anuj Raheja	Lalru	9888339474
44	Jaspreet Singh	Lalru	9915786633
45	Ram	Lalru	9914229924
46	Kamal Kamboj	Lalru	7696692433
47	Tarun	Lalru	9855878949
48	Ricky gupta	Lalru	9478375052
49	Sunil Sharma	Lalru	9896621803
50	manpreet Singh	Lalru	9855484960
51	Raj	Lalru	9991932169
52	Surinder	Lalru	9878353007

<b>SERIAL NO</b>	<b>NAME</b>	<b>ADDRESS</b>	<b>CONTACT NO</b>
1	Sushil Kumar	Ramgarh	9355899999
2	Rajinder	Ramgarh	9896351110
3	Shaid	Ramgarh	9896614116
4	Rohit verma	Ramgarh	9992224502
5	Rahul Singla	Ramgarh	8571096555
6	Jony Saini	Ramgarh	8437992222
7	Gautam	Ramgarh	9896984032
8	Tony garg	Ramgarh	9896158910
9	Deepak	Ramgarh	7087937492
10	Rajinder Chawla	Ramgarh	9815043745
11	Manjeet	Ramgarh	9878258558
12	yashpal Singh	Ramgarh	9888944522
13	Gurmeet Singh	Ramgarh	9541041313
14	Gaurav Verma	Ramgarh	9876901053
15	Pardeep	Ramgarh	9888661216
16	Rohit Dhiman	Ramgarh	9896951203
17	Jimmy	Ramgarh	9056736012
18	Pankaj	Ramgarh	8699080808
19	ranjeet Singh	Ramgarh	9888170301
20	Navjot Singh	Ramgarh	9914151521
21	Arun kumar	Ramgarh	9988559066
22	Sumit	Ramgarh	9988607508
23	Narinder Kumar	Ramgarh	7696448537
24	rajeev	Ramgarh	9041724418
25	Ravi	Ramgarh	9888060977
26	Mukul Sukhija	Ramgarh	9988926299
27	raj	Ramgarh	9815225196
28	Sikander	Ramgarh	9914296524
29	Arun Singh	Ramgarh	7814326143
30	Kanwaljeet	Ramgarh	9478888831
31	Jasbir	Ramgarh	9896318631
32	Manish	Ramgarh	9671203327
33	Gurjant	Ramgarh	9872517842
34	yashpal Singh	Ramgarh	9888944522
35	Sunil rana	Ramgarh	9888184122
36	Hardeep	Ramgarh	9915987969
37	Sanjeev	Ramgarh	9781687514
38	Vijay	Ramgarh	9467888008



39	Shanky	Ramgarh	9781498143
40	Aman	Ramgarh	8427361571
41	Lucky	Ramgarh	9888298432
42	Sunny	Ramgarh	9888270425
43	Sahil	Ramgarh	9988963248
44	Deepak	Ramgarh	9988994508
45	Rajiv	Ramgarh	9988280144
46	Neeraj	Ramgarh	9814640288
47	Vinay Kumar	Ramgarh	9888844155
48	maninder	Ramgarh	9781082636
49	Manish	Ramgarh	9041920634
50	Amit Mishra	Ramgarh	7009910615
51	Nitin	Ramgarh	7009084762
52	Rocky	Ramgarh	9896429359

<b>SERIAL NO</b>	<b>NAME</b>	<b>ADDRESS</b>	<b>CONTACT NO</b>
1	PANKAJ	Banur, Derabassi	9813824295
2	BRIJESH KUMAR PANDY	Banur, Derabassi	9958835081
3	SANDEEP	Banur, Derabassi	9041500005
4	RITISH SHARMA	Banur, Derabassi	9991088300
5	SAURAV BHORDANI	Banur, Derabassi	9671871996
6	NIKHIL RANA	Banur, Derabassi	9728710324
7	DISHU RANA	Banur, Derabassi	9050759412
8	NIRMAL SINGH	Banur, Derabassi	9416795539
9	BONTY	Banur, Derabassi	9996574912
10	KULDEEP KUMAR	Banur, Derabassi	9996981002
11	RAJBIR SINGH	Banur, Derabassi	9991102426
12	SURINDER SINGH	Banur, Derabassi	9855522135
13	PAWAN SHARMA	Banur, Derabassi	9996252080
14	SACHIN	Banur, Derabassi	9996433432
15	ASHISH RANA	Banur, Derabassi	9812606561
16	DEEPAK RANA	Banur, Derabassi	9671771326
17	VAIBHAV KUMAR	Banur, Derabassi	9896491692
18	VERMA BAHILAL	Banur, Derabassi	8607271623
19	MOHAN LAL	Banur, Derabassi	9416352576
20	MANJEET KUMAR	Banur, Derabassi	9729119428
21	PRADEEP KUMAR	Banur, Derabassi	9988478511
22	HARSH GUPTA	Banur, Derabassi	8607892074
23	DEEPANSHU GUPTA	Banur, Derabassi	9416785628
24	RAVI KUMAR	Banur, Derabassi	9729775478
25	ABHISHEK RANA	Banur, Derabassi	9896778056
26	RAJESH KUMAR	Banur, Derabassi	9466740150
27	GAURAV KAKKAR	Banur, Derabassi	7357185173
28	RITA NAGPAL	Banur, Derabassi	8901261841
29	ROHIT RANA	Banur, Derabassi	9053553003
30	ANUJ RANA	Banur, Derabassi	7986384171
31	PANKAJ SHARMA	Banur, Derabassi	9813824295
32	SANDEEP	Banur, Derabassi	7082569289
33	SAURAV KAUSHIK	Banur, Derabassi	9017775872
34	BALVINDER SINGH	Banur, Derabassi	9996647147
35	AMIT	Banur, Derabassi	9896721492
36	AMARDEEP	Banur, Derabassi	9896721492
37	AJAY	Banur, Derabassi	7357397371

38	GOLLU	Banur, Derabassi	8607244341
39	SANDEEP	Banur, Derabassi	7404867796
40	BAKSINGH	Banur, Derabassi	9896378739
41	SAURAV	Banur, Derabassi	9467549602
42	CHETAN KUMAR	Banur, Derabassi	946662315
43	GAUTAM	Banur, Derabassi	9896739991
44	BARU RAM	Banur, Derabassi	9896987602
45	VIKAS	Banur, Derabassi	8528424810
46	HARASH	Banur, Derabassi	8607892074
47	RAM KUMAR	Banur, Derabassi	9416935181
48	VISHAN KUMAR	Banur, Derabassi	8168660077
49	DAVINDER	Banur, Derabassi	9992649797
50	BHIM SINGH	Banur, Derabassi	9416226103
51	AJAY	Banur, Derabassi	9896488194
52	ASHIM ANSARI	Banur, Derabassi	9467474258
53	MEHAK	Banur, Derabassi	8221889176
54	GAURAV	Banur, Derabassi	9878516117
55	SAGAR	Banur, Derabassi	8837620261
56	AMIT	Banur, Derabassi	9988003741
57	RAVI	Banur, Derabassi	7508092952
58	SHRI SHAM LAL	Banur, Derabassi	8901493244
59	BHUPESH	Banur, Derabassi	8708807011
60	DEPANSHU	Banur, Derabassi	8901262813
61	RAMLAL	Banur, Derabassi	9896823696
62	PARDEEP	Banur, Derabassi	7988478511